



## Adam S. Zarren

Managing Partner

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Adam S. Zarren is the Founder and Managing Partner of Zarren Law Group, LLC. He is an M&A/ Business/ Corporate/ Transactional attorney who advises businesses, C-level executives, business owners and their families, and other entrepreneurs on legal matters that take into consideration both their business goals and personal wealth targets. Adam's holistic, results-oriented entrepreneurial approach enables him to solve complex legal and business issues for his clients. His primary areas of practice include mergers and acquisitions, restructurings and reorganizations, corporate governance, capital raises, corporate finance, intellectual property, and real estate while also managing projects for his clients lead by his colleagues in other areas including litigation, estate planning, tax, and bankruptcy.

Adam's client-base is primarily comprised of lower and middle market companies as well as publicly-traded businesses within a wide array of industries including healthcare, technology/software and IT, health and fitness, government contracting, and life sciences, among many others, throughout Maryland, the United States, as well as Internationally.

Prior to founding Zarren Law Group, LLC, Adam was a Partner at Saul Ewing LLP, a regional full-service law firm. Adam was previously also a Partner at Neuberger, Quinn, Gielen, Rubin & Gibber, P.A. where he was promoted to Partner after just six years of practice.

Adam received his J.D. from the University of Baltimore School of Law in 2002 and his M.B.A. from the University of Baltimore Merrick School of Business in 2004 where he graduated magna cum laude. He additionally received a Bachelor of Science from Towson University in 1999 where he also graduated magna cum laude.

During his tenure practicing law, Adam has served on a number of boards. He currently serves as an advisory member of Betamore, a Baltimore-based technology incubator, the Association for Corporate Growth (ACG) Maryland Deal of the Year Committee, the premier network for middle market deal makers, and as a member of the Maryland Bar Association Business Law Section Council. Adam is also involved in various community initiatives and he believes strongly in giving back to others in need.

Adam draws on his background in business and extensive experience in corporate and business law to represent a wide range of clients in many industries in local, national, and globally. Adam also spent five years at CareFirst BlueCross BlueShield in various capacities including as an Analyst in Strategic Planning and ecommerce, as well as a Law Clerk in its legal department.

Adam frequently lectures on various leading business and legal issues at seminars and events attended by executives, business owners, accountants, investment bankers, and other business leaders and leading professionals. He also regularly publishes articles on important legal issues in leading business magazines and regional, national and international publications and has co-authored two M&A books published by Aspire, a Thomson Reuters company. He is regularly recognized by various publications as a top business lawyer including by SuperLawyers®, SmartCEO, and Baltimore Magazine.

Adam was born in Brooklyn, New York, grew-up in New Jersey, and has spent his entire professional career in Maryland. Over the years, Adam has invested in a few businesses depicting his entrepreneurial desires. Adam lives in Maryland with his two daughters.

**Practices**

Business and Finance  
Mergers and Acquisitions  
Corporate  
Restructurings and  
Reorganizations  
Corporate Governance  
Government Contracts  
Intellectual Property &  
Technology  
Healthcare

**Education**

M.B.A., University of Baltimore,  
Merrick School of Business,  
2004

J.D., University of Baltimore  
School of Law, 2002

B.S., Towson University, 1999

**Bar Admissions**

Maryland

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**Affiliations & Recognitions**

Kennedy Krieger Institute (board of directors- 2019-Present)

ACG of Maryland ((board of directors/ 2020-Present)

Betamore (advisory board 2014-Present)

Baltimore Power Players Finalist: 2014

Maryland's 40 Legal Elite by SMARTCEO Magazine: 2005-2006, 2009-2013

Maryland SuperLawyers Rising Stars by SuperLawyers Magazine: 2012-Present

Rising Star by Living Classrooms Charity: 2011

Honors Societies: Psi Chi National Honor Society, Golden Key National Honor Society, Phi Alpha Delta Law Fraternity, International, Phi Sigma Pi National Honor Society, and Omicron Delta Kappa

**Speaking Engagements**

Public-Private Partnerships in Maryland, October 2013: Served as a panelist at the Center Club Cocktail Series.

Entrepreneur's Guide to Early Stage Financing for the Emerging Company Roundtable Series, September 2013: Served as a panelist discussing early stage companies and their financing needs at the inaugural Saul Ewing Emerging Company Roundtable.

Corporate Law/Business Transactions Symposium: Served as a panelist for Business Law Practice Group at the 2010 and 2011

University of Baltimore, School of Law symposium.

Trademark Law Seminar, Fall 2010: Served as key speaker for seminar on branding and legal considerations.

M&A Seminar, Winter 2009: Served as a key speaker for a seminar on M&A activity. The theme of the event was "A How To...

Getting M&A Deals Done Despite the Current Economic Climate: Be Creative."

Commercial Real Estate Seminars: Serve as a guest lecturer and present seminars to leading commercial real estate brokers.

Address a number of key concepts regarding commercial leasing and purchase/sale of real estate transactions.

## **Publications**

### **Books (Chapters)**

"Factors Impacting M&A Activity in 2012 and Beyond," Mergers and Acquisitions Law 2013 – Top Attorneys on Trends and Key Strategies for the Upcoming Year, at 91-98, Thomson Reuters/Aspatore, Printed USA (2013).

"Succeeding in a Post-Recession Market, Approaches to Success in Today's M&A Marketplace," Inside the Minds – M&A Deal Strategies – Leading Lawyers on Conducting Due Diligence, Negotiation Representations and Warranties, at 45-56, Thomson Reuters/Aspatore, Printed USA (2012).

### **Magazines/Journals/Newspapers**

"Open Source Software: Buyer Beware of Custom Development and M&A Transaction Risks," Maryland Bar Journal, November 2014, at 22.

"Open Source Software: Buyer Beware," Acquisition International Magazine, August 2014, at 22.

"Joint Ventures...a Value-Added Alternative to M&A," Acquisition International Magazine, September 2013, at 64.

"Joint Ventures and Strategic Alliances: An Attractive Alternative to M&A," Acquisition International Magazine, July 2013 at 63.

"In a Struggling Economy, M&A Deals Get Done Only With Creativity" Baltimore Business Journal, February 6-12, 2009, at 19; (co-author).

"Closing without Cash; Creative Ways to Accomplish M&A Deals in a Tough Economic Environment," Baltimore SmartCEO Magazine, January 2009.

"New World Meets Old World: How Innovative Law Firms Save You Time, Energy, and Money When Doing Deals!," Baltimore SmartCEO Magazine, February 2007.

"What's in a Name? For Starters, A Few Legal Points," Boston Business Journal, March 7, 2005, at 12.

"What's in a Name? Legally Speaking, There are Factors to Consider," Baltimore Business Journal, February 18-24, 2005, at 20.